



## Kathy Gray, CIC

**Commercial Lines Placement Specialist, AccessPlus**  
**Joined SAN Group, Inc. in 2019**

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As a Commercial Lines Placement Specialist, Kathy is a primary resource for agents regarding commercial lines. She will advise member agents and prepare quote proposals, research markets, and engage carrier underwriters to find the best insurance coverage options for member clients.

A seasoned professional, Kathy has over 35 years of experience and began her career as a commercial rater with Safeco Insurance. Prior to joining SAN, she served as a Commercial Insurance Account Manager at a family-run agency in Lexington, MA for 23 years.

Kathy holds her CIC designation, and has extensive experience in commercial lines, account management, sales, client service and marketing.

Kathy resides in North Chelmsford, Massachusetts.